### Offering Memorandum

#### Yome Garden Buffet Redevelopment Opportunity 2960 Hilltop Mall Road, Richmond, CA 94806

2.25 Acres Zoned CM-5 "Commercial Mixed-Use" | Offered at: \$3,988,000



Nate Gustavson Senior Vice President 415.786.9410 Amir Chima Vice President 415.527.9785

#### Confidentiality and disclaimer

The information contained in the offering is confidential, furnished solely for the purpose of review by a prospective purchaser of the subject property. The material is based in part upon information supplied and in part upon information obtained by Compass Commercial from sources it deems reasonably reliable. No warranty or representation, expressed or implied, is made by the owner, Compass Commercial, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or to be applied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of the subject property or constitute an indication that there has been no change in the business or affairs of the subject property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of the Property and the existence of any potentially hazardous material located at the site.

The Offering Memorandum was prepared by Compass Commercial. It contains select information pertaining to the subject property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect the subject property will be made available to qualified prospective purchasers.

In the Offering certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

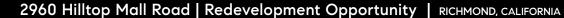
The Offering is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Compass Commercial or the owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the subject property described herein.

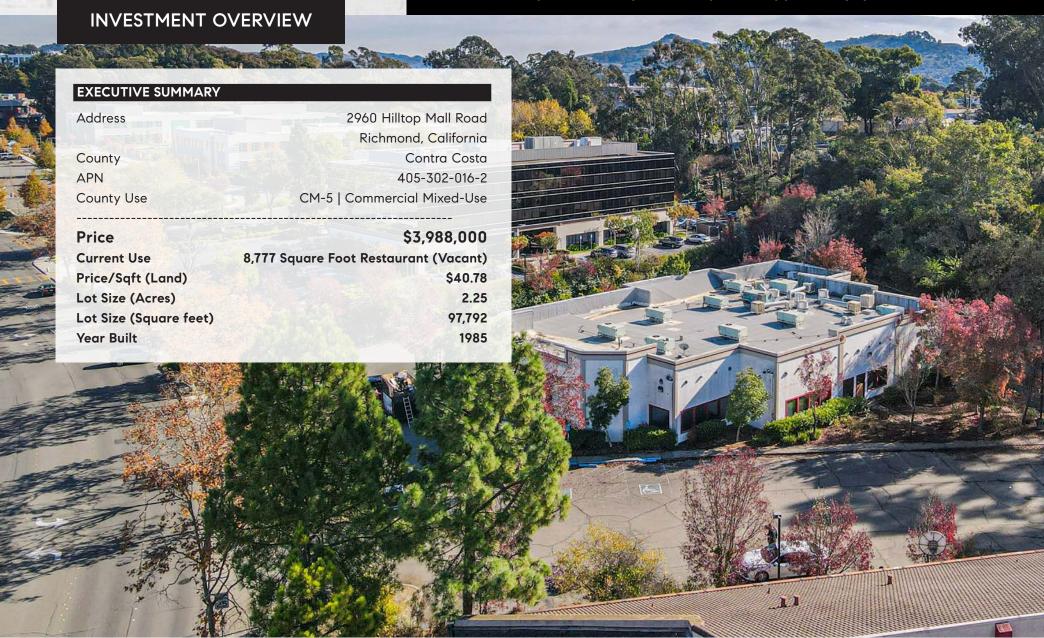
The owner and Compass Commercial expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offer to purchase the subject property and/or to terminate discussions with any party at any time with or without notice. The owner shall have no legal commitment or obligation to any interested party reviewing the Offering or making an offer to purchase the subject property unless a written agreement for the purchase of the subject property has been fully executed and delivered by the owner and such party and any conditions to the owner's obligations there under have been satisfied or waived and then only to the extent expressly provided for therein. Compass Commercial is not authorized to make any representations or agreements on behalf of the owner.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.
PLEASE CONSULT YOUR COMPASS AGENT FOR MORE DETAILS.



## Investment Overview





Amir Chima Vice President 415.527.9785

#### CITY OF RICHMOND

CM-5 Commercial Mixed-Use, Activity Center - This 2.25 acre lot is zoned CM-5 by the City of Richmond. This is a flexible land use and will allow for a variety of possible uses for the Buyer.

This district is intended for mid and high-rise mixed-use development at major activity centers to serve the community and residents and businesses in the San Francisco Bay Area. Office, Retail, Entertainment, and Residential uses ARE ALLOWED. -- Standards for physical form will create an urban character as envisioned in the General Plan with streets with minimal setbacks, wide sidewalks and public spaces that cater to pedestrians and transit riders.

Here are some options that may be available with CM-5 Designation:

- Multi-Unit Dwelling [1]
- Senior Group Residential & Residential Care Facility
- Finance, Insurance, and Real Estate Services
- Commercial Auto, Bank, Business Services, Catering
- Food & Beverage: Convenience, General Market, Liquor Store
- Office, Medical/Dental, Walk-In Clientele
- Personal Services, Health & Fitness
- Retail Sales; Large & Small Scale
- Cultural Facility, Place of Worship

\*\*Note: Some of the above designations are permitted, and some are permitted after review and approval of a conditional use permit by the Planning Commission.

#### CITY OF RICHMOND ZONING WEBSITE

\*\*The link below will take you to the City of Richmond zoning pages with all the possible uses that are permitted in detail

#### **CLICK HERE FOR ZONING USES**



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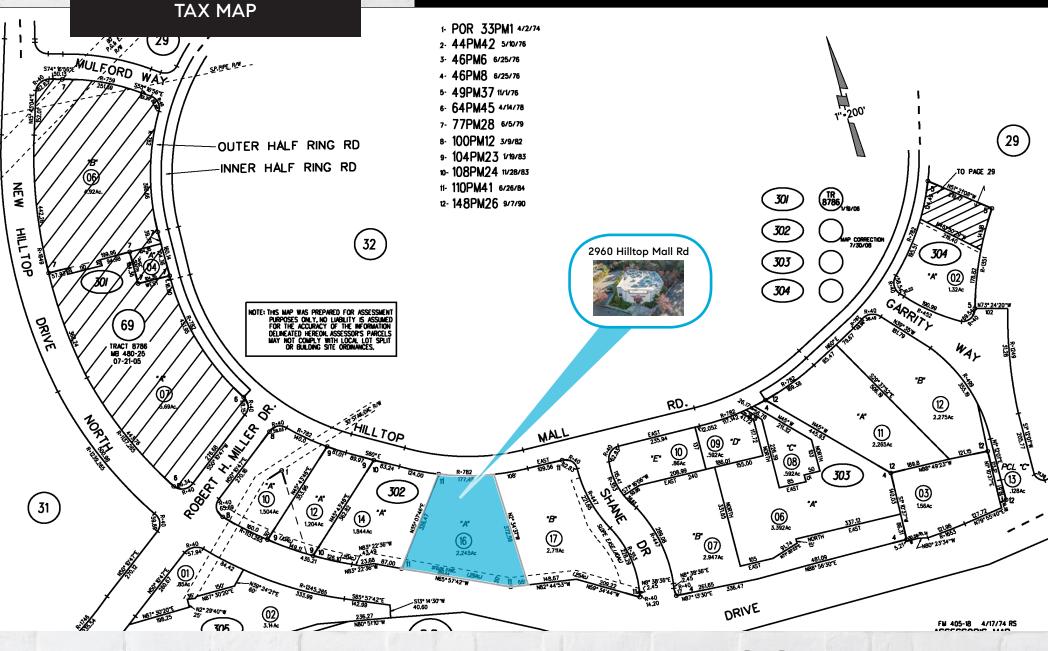
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# Location Overview

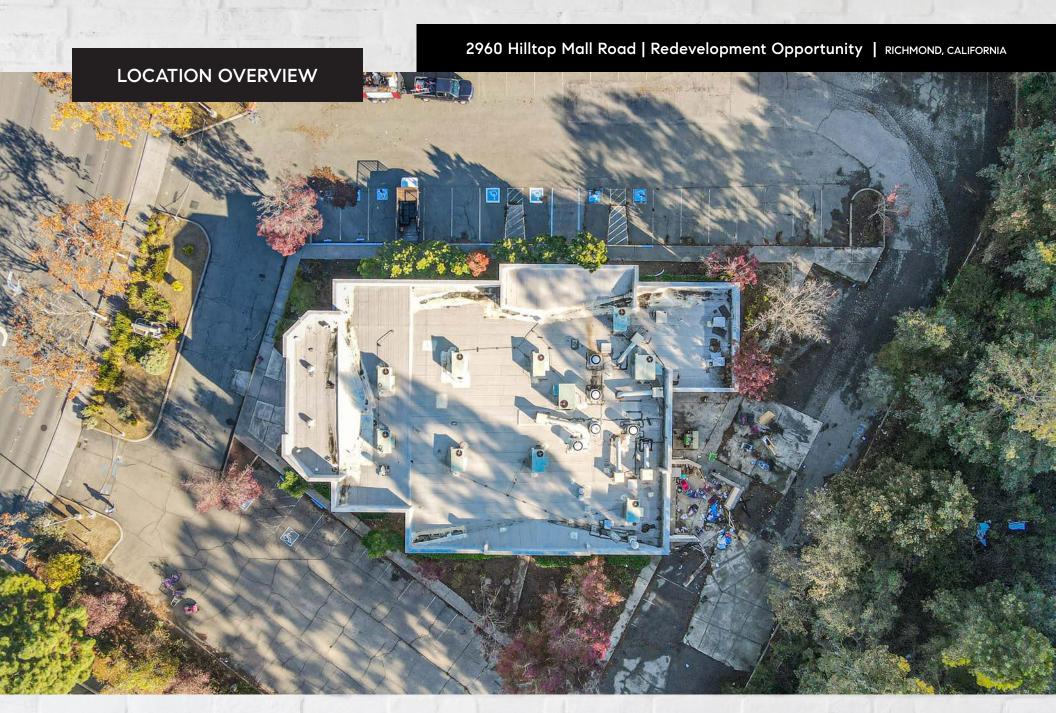


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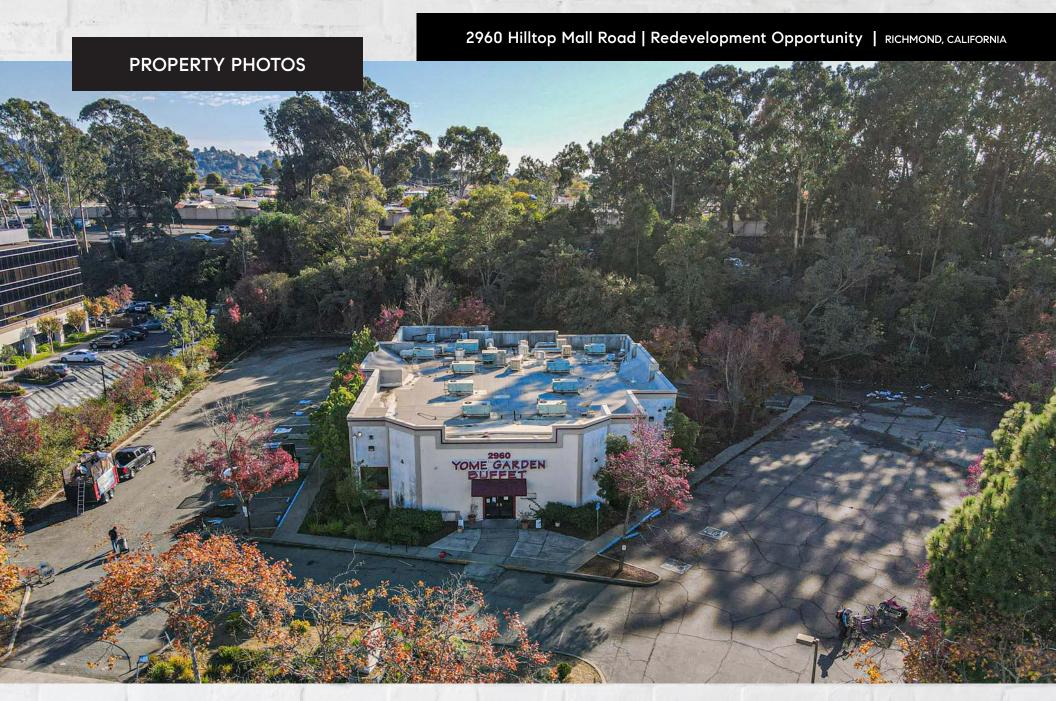
#### 2960 Hilltop Mall Road | Redevelopment Opportunity | RICHMOND, CALIFORNIA



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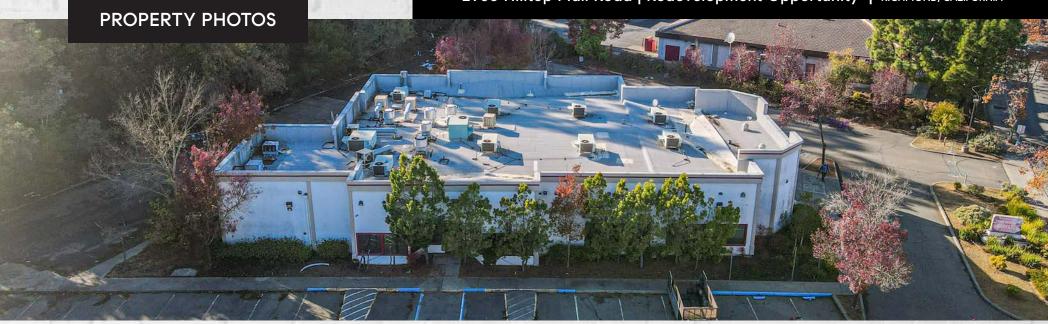


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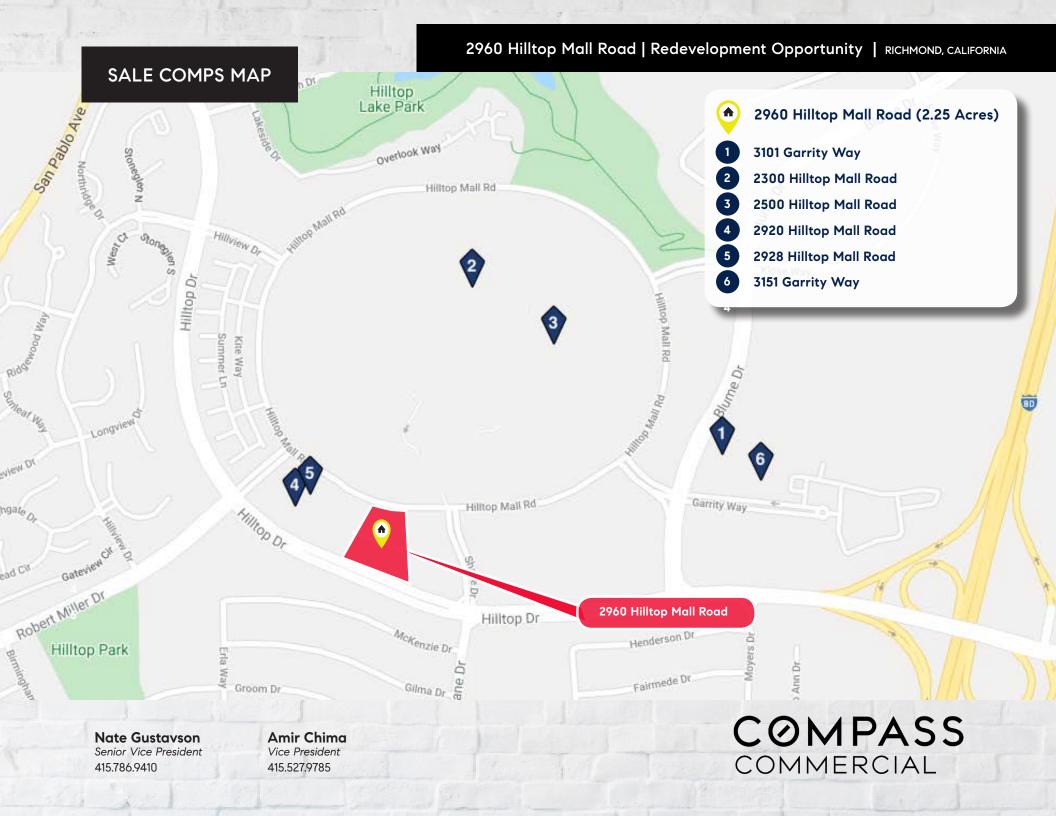


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COMPASS COMMERCIAL

## Sales Comparables





3101 Garrity Way Richmond, CA 94806



2300 Hilltop Mall Road Richmond, CA 94806



2500 Hilltop Mall Road Richmond, CA 94806

Sale Price	\$2,250,000
Zoning	CR
Price/Sqft (Land)	\$30.56
Land Area (Sqft)	73,616
Land Area (Acres)	1.69
COE	6/30/2020
DOM	151

#### Comments:

Purchased all cash for land value, as property burned down "total loss" -- Buyer plans to build hotel on parcel.

Sale Price	\$6,000,000
Zoning	n/a
Price/Sqft (Land)	\$78.00
Land Area (Sqft)	76,709
Land Area (Acres)	1.76
COE	1/6/2020
DOM	Off Mkt Sale

#### Comments:

Sears branch. Closed store. Sold directly never on the market. The buyer owns majority of the surrounding properties in the mall and stated they allowed Sears to move while they acquire permits and approvals from the city to convert the property into an office building.

Sale Price	\$5,250,000
Zoning	n/a
Price/Sqft (Land)	\$63.10
Land Area (Sqft)	83,200
Land Area (Acres)	1.91
COE	10/29/2020
DOM	Off Mkt Sale

#### Comments:

Macy's branch. Closed store. Sold directly never on the market. The buyer owns majority of the surrounding properties in the mall and stated they allowed Sears to move while they acquire permits and approvals from the city to convert the property into an office building. Sold to same owner of Comp #2.

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2920 Hilltop Mall Road Richmond, CA 94806



2928 Hilltop Mall Road Richmond, CA 94806



3151 Garrity Way Richmond, CA 94806

Sale Price	\$1,800,000
Zoning	CM-5
Price/Sqft (Land)	\$34.44
Land Area (Sqft)	52,272
Land Area (Acres)	1.20
COE	5/9/2019
DOM	77

#### Comments:

Purchased by local Christian Ministry. Buyer will occupy the vacant building after the sale.

Sale Price	\$1,875,000
Zoning	CM-5
Price/Sqft (Land)	\$35.75
Land Area (Sqft)	52,446
Land Area (Acres)	1.20
COE	6/28/2019
DOM	129

#### Comments:

50% vacant at the time of sale. The buyer is an owner/user.

Sale Price	\$3,500,00
Zoning	MFT-4
Price/Sqft (Land)	\$36.52
Land Area (Sqft)	95,832
Land Area (Acres)	2.20
COE	7/3/2018
DOM	468

#### Comments:

The property is approved for a 98-unit mulit-family development project and that is currently what the new buyer has intended for it.

